

A proud member of LMC



Jackson LUMBER & MILLWORK

November 2023

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Jacksonlumber.com

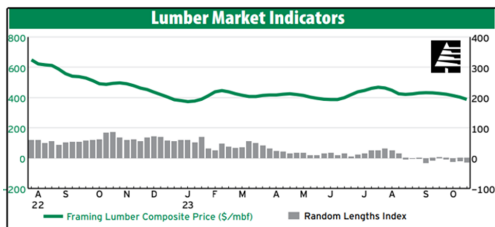
CONTRACTOR ◇ CONNECTION

Taking My Hacks



A message from Jackson Lumber & Millwork President, Mark Torrisi

As I look back over the first ten months of 2023, I see that the return to stability in the lumber market has provided a much-needed respite. For the past three years we have seen large fluctuations in the price of lumber as we went through low interest rates, a pandemic, and an unprecedented surge in repair and remodeling activity. As you can see from the chart below, the composite price index has hovered around the \$400 per thousand level all year. Compare that to the spikes we saw in the last few years that were three-to-four times that level.



So, what will 2024 bring us? That is a great question that I don't have the answer to. With mortgage rates around 7%, uncertainty in the global economy, and international conflicts going on around the world, most experts are unsure how the market will respond. I will do my best to keep you informed if the market decides to take us on another roller coaster ride.

Recently, we had the honor of dedicating a bridge in our grandfather's name, (See article on page 2). This event allowed us to reflect on the rich history of our family's lumber business, and the values that have driven us throughout the years.

Our journey began in 1946 when our grandfather, a true visionary and entrepreneur, opened a lumberyard in Lawrence, despite the presence of six other yards in the city. His boundless passion and unwavering dedication led our company to become the predominant yard in the city. Under my father's leadership, the company continued to flourish, expanding to serve the entire Merrimack Valley and southern New Hampshire. We are immensely proud to be part of the third generation of owners, committed to upholding the legacy of our family.

As stewards of this legacy, we take our responsibilities seriously. We are determined to continue the path set before us and to prepare the next generation of family members who have recently joined our company. This commitment

extends to you, our valued customers. Our dedication to our family's legacy is a promise to continue to provide you with exceptional products and services. We look forward to the future with great excitement,

knowing that we are actively shaping the path ahead. Your feedback and thoughts are vital to us, so feel free to share your insights as we strive to achieve continuous improvement.

Thank you for being an integral part of our story, and for the trust you place in us. We look forward to many more years of serving you.

mtorrisi@jacksonlumber.com

Product Showcase



Introducing **ACRE™ Trim Boards** by Modern Mill

ADD A FINAL, BEAUTIFUL TOUCH TO YOUR WORK WITH ACRE TRIM & DIMENSIONAL LUMBER.



An Easy Durable Way to Finish Every Project.

ACRE™ Trim Boards and Dimensional Lumber are a sustainable, low-maintenance, durable alternative with the genuine look and feel of real wood. It's also a pleasure to work with on the jobsite.

ACRE is lightweight, and easy to carry, yet every piece is strong, rigid, and straight. ACRE is also easy to cut, fasten without predrilling, rout, thermoform, and it accepts paint, stain, and lacquer without primer just like real wood. There is no need for special equipment or

training. You can use ordinary woodworking tools, and waste is minimal.

Once your project is complete, you can be confident ACRE will not rot or splinter. It will stand up to water, weather, fire, pests, and UV for years to come and it is backed by an industry-leading materials guarantee.

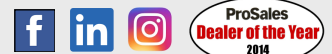
Best of all, ACRE helps protect the home and our world. It is made without harming a single tree, in a zero-waste environment in the U.S.A.

Continued on Page 2

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JLM News

Bridge Named for JLM Founder

A large group of Jackson employees, family members, local businesspeople, and politicians attended the dedication of the Joseph A. Torrissi Memorial Bridge in Lawrence on October 2, 2023. Located on South Union St., adjacent to Jackson Lumber & Millwork the bridge is now named in honor of our founder, Joseph A. Torrissi, as a tribute to his many contributions to the growth of the city of Lawrence over the years.

"My father would be incredibly proud and humbled to have this bridge named in his honor right next to the business he started with his family in 1946," said Alfred Torrissi. "His impact persists today in Jackson Lumber & Millwork, in Lawrence, and beyond."

A general contractor for 20 years before founding Jackson Lumber & Millwork in 1946, Torrissi was well-known for his dedication to community service. In the mid-1950s when many textile mills moved out of the city, he was a founding member of a foundation that worked to attract new businesses to



Eagle-Tribune photo by Carl Russo

Jackson Chairman of the Board, Al Torrissi, speaks about his father at the bridge dedication ceremony.

Lawrence, lease the vacant mill buildings, and provide work for the unemployed mill workers. He was also involved in founding Bon Secours Hospital—now Holy Family Hospital in Methuen. A long-time member and past president of the Lawrence Rotary Club, he was also District Governor of that organization. In addition, he was president of the Merrimack Valley Chamber of Commerce, president of the Lawrence Boys & Girls Club, and was active in many other greater Lawrence civic and charitable organizations.

In his dedication ceremony remarks, Al Torrissi thanked Lawrence City Council president Marc Laplante, former mayor Dan Rivera, former state representative Paul Iannuccillo, State Rep. Frank Moran, State Senator Barry Finegold, Senator Pavel Payano, and former State Rep. Christina Minicucci for working to get the necessary local and state approvals for the bridge renaming.

Speakers included Lawrence Mayor Brian DePeña and City Council president Marc Laplante. "I am proud and honored to be here with the Torrissi family at this dedication ceremony for this bridge honoring Mr. Torrissi's contributions to the growth of our city," said Mayor DePeña.

City Council president Laplante remarked, "Joseph Torrissi led an impactful life and created a legacy company in Lawrence that has now spanned multiple generations. His legacy is rightfully remembered with this bridge naming near the current Jackson Lumber headquarters. Let's remember him and his contributions to Lawrence and the Merrimack Valley whenever we cross the Joseph A. Torrissi Bridge."

Product Showcase

Continued from Page 1.

ACRE WORKS LIKE WOOD, BUT BETTER!

- Paintable and stainable. No primer necessary.
- Easy to route, cut and sand in the field with regular woodworking tools.
- Easy on tools. Minimal melting or static-charged dust
- No harmful dust or residue.
- Pre-drilling not required. Screws and nails will not mushroom.
- Uniform texture throughout and finish-ready, no need to seal or treat ends.

NATURAL BEAUTY

- Genuine warm look and feel of wood.
- Natural-looking grain.
- Endless finish options with water-based paints or stains.
- Thermoform for folded corners, curves, and creative shapes.
- Digitally print directly on ACRE's surface.

SUSTAINABLE INNOVATION

- Made in the U.S.A.
- 100% tree-free.
- Upcycled natural fibers from discarded rice hulls, a rapidly renewable resource.
- Free of phenol, formaldehyde, and adhesives.
- Zero-waste manufacturing.
- 100% recyclable.

ACRE™ BY MODERN·MILL

UNMATCHED DURABILITY

- 100% resistant to water, weather, rot, and pests—even termites!
- Guaranteed not to splinter or crack.
- Smooth screw application close to edges, and into sides without splitting.
- Suitable for ground and water contact.
- Sturdy, resists breakage and jobsite damage.
- Debris from cutting will fall and brush off surfaces and clothing (less static cling than traditional PVC).
- Easy on tools when routing, cutting, and screwing.
- Strong screw and nail retention. Superior bond with a wide range of glues and construction adhesives.
- No special maintenance or cleaning methods needed.
- Virtually no moisture absorption so paint lasts longer than on wood.
- Less expansion and contraction than competitive PVC products.
- Lightweight, yet strong and straight.



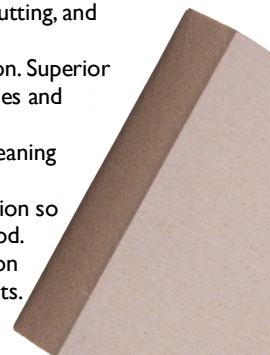
ACRE comes in its raw natural state, ready for coating and finishing.

STOCKED ACRE™ TRIM BOARDS PROFILE DETAILS

ACRE 1" Trim
1" x 3, 4, 5, 6, 8, 10, 12" x 16'

ACRE 5/4" Trim
5/4" x 4, 5, 6, 8" x 18'

ACRE TRIM BOARDS PRODUCT CODES	
1316ACRE	1 X 3 X 16' ACRE TRIM S4S
1416ACRE	1 X 4 X 16' ACRE TRIM S4S
1516ACRE	1 X 5 X 16' ACRE TRIM S4S
1616ACRE	1 X 6 X 16' ACRE TRIM S4S
1816ACRE	1 X 8 X 16' ACRE TRIM S4S
11016ACRE	1 X 10 X 16' ACRE TRIM S4S
11216ACRE	1 X 12 X 16' ACRE TRIM S4S
54418ACRE	5/4 X 4 X 18' ACRE TRIM S4S
54518ACRE	5/4 X 5 X 18' ACRE TRIM S4S
54618ACRE	5/4 X 6 X 18' ACRE TRIM S4S
54818ACRE	5/4 X 8 X 18' ACRE TRIM S4S



See related Vendor Spotlight story on Page 4.

Visit us at jacksonlumber.com

JLM Photo Album

Company Founder Honored

Pictures from the Joseph A. Torrissi Bridge dedication ceremony.



Many members of the Torrissi clan gathered to attend the bridge dedication ceremony.



Al Torrissi with the bronze bridge plaques that honor his father.



Al Torrissi with the mayor of Lawrence and other local politicians.



Matt Torrissi, Jay Torrissi, Mark Torrissi, Al Torrissi, Lisa Torrissi, Camille Miragliotta-Daly, and Joe Torrissi.

Pricing Matrix

Stay on top of market pricing trends for Framing Lumber and Materials with our JLM Monthly Cost Index Chart below.

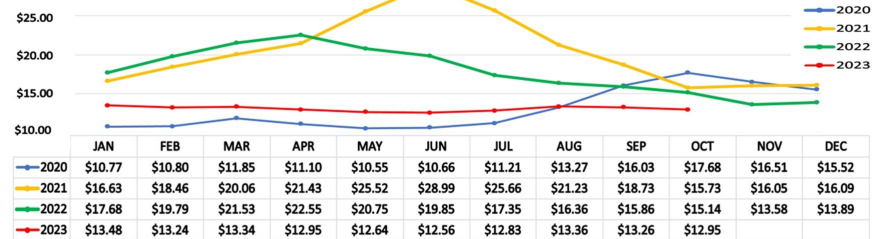


MONTHLY COST INDEX FOR FRAMING LUMBER & MATERIALS

36x24 House with a 20x20 Attached Garage (2,128 Sq. Ft.) All quotes include taxes.

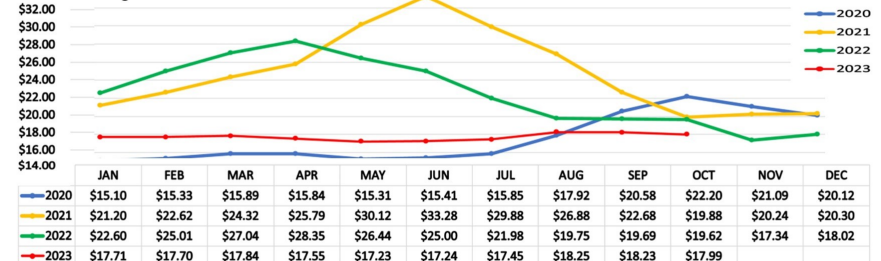
ECONOMY PRICE PER SQUARE ▶ QUOTE #177933

Includes: 2x6 Exterior Walls, 7/16 OSB Wall Sheathing and 1/2 Fir Roof Sheathing, 3/4" T&G OSB, Stick Framed Floor and Roof System, Double 4" Vinyl Siding, IKO Shingles and Roofing Components, Nails and Hangers.



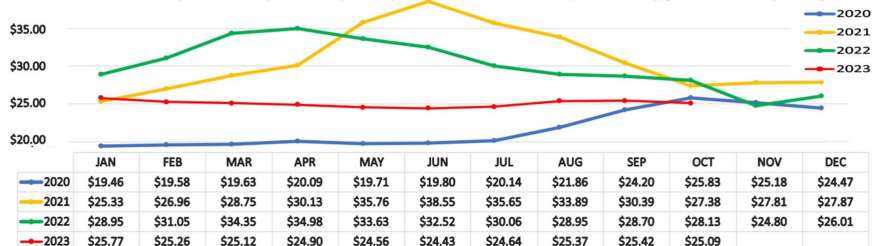
PREMIUM PRICE PER SQUARE ▶ QUOTE #420409

Includes: 2x6 Exterior Walls, 1/2" Zipwall & 5/8" Ziproof, Advantech Subfloor, Stick Framed Floor and Roof System, 5-1/4" Color Plus Hardie Siding, PVC Exterior Trim, IKO Cambridge Shingles and Roofing Components, Nails and Hangers.



PREMIUM PLUS PRICE PER SQUARE ▶ QUOTE #177944

Includes: The same specs as the premium price spec, however the floor joists are upgraded to an I Joist System.



These quotes represent current market prices and can only be used as a rough budget quote with the standard of the industry building practices. They do not include Windows, Doors, Decks, Porches, or Interior Finishes.

JLM Employee Spotlight

Aaron Lacharite

Operations Dispatcher
Lawrence

Meet the guy who makes sure all Jackson deliveries get out to our customers when they need them.

Our operations dispatcher for the last 15 years, Aaron Lacharite fills a key position on the Jackson team. He started out with Jackson in Raymond 20 years ago, installing the racks in Building One before working in the yard as a stager. Aaron then worked as a receiver in

Lawrence and moved to customer service in 2006. His experience in all those jobs helped him successfully transition to the challenging role of operations dispatcher in 2008.

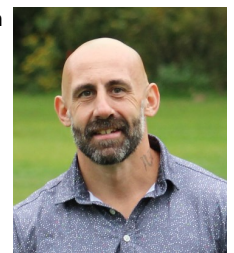
What Aaron likes best about his work as operations dispatcher is coming up with the daily plan that is necessary to get all our deliveries from all of our locations completed in a manner that benefits our customers while being as efficient as possible.

His problem solving and communication skills are important assets that he relies

on in this position which can be stressful and demanding.

What does the future hold? Aaron hopes to continue to expand his current role with Jackson as he believes he is in a position where he can best serve the overall success of the company.

On a personal note, Aaron enjoys golf, cooking, handiwork, and spending time with his wife Heather and sons Aden and Ozcar.



Aaron Lacharite



Jackson
LUMBER & MILLWORK

Jacksonlumber.com

5 CONVENIENT LOCATIONS:

AMESBURY, MA

67 Haverhill Rd.
Phone: 978-388-0366
Mon-Fri: 6:30 a.m. - 4:30 p.m.
Sat: 7:00 a.m. - 12:00 p.m.

LAWRENCE, MA

215 Market St.
Phone: 978-686-4141
Mon-Fri: 6:30 a.m. - 4:30 p.m.
Sat: 7:00 a.m. - 12:00 p.m.

RAYMOND, NH

10 Industrial Dr.
Phone: 603-895-5151
Mon-Fri: 6:30 a.m. - 4:00 p.m.

WOBURN, MA

10 Jefferson Ave.
Phone: 781-933-0057
Mon-Fri: 6:30 a.m. - 4:30 p.m.
Sat: 7:00 a.m. - 12:00 p.m.

**JACKSON KITCHEN DESIGNS
NORTH ANDOVER, MA**

Butcher Boy Marketplace
1093 Osgood St. (Rt. 125)
Phone: 978-685-7770
Mon: 9:00 a.m. - 3:00 p.m.
Tues-Fri: 9:00 a.m. - 5:00 p.m.
Sat: 9:00 a.m. - 3:00 p.m.
Appointments available



JLM Vendor Spotlight

Coastal Forest Products
Bow, New Hampshire



**The Distribution Partner
You Can Count On.**

A leading New England based, family-owned wholesale distributor of premium building products, Coastal Forest Products supplies a large network of independent retail lumberyards throughout New England, eastern New York, Long Island, northern New Jersey, North Carolina, and South Carolina.

In business for over 40 years, this privately-owned distributor offers more than reliable inventory and on-time delivery. It's their know-how, follow-through, and support that sets them apart. Coastal also offers product training for their dealer partners and best practice installation training on job sites with builders.

In 2019, Coastal built a state-of-the-art 260,000 sq. ft. distribution facility on 66 acres in Bow, New Hampshire, with direct access to rail shipping, indoor storage for most products, enhanced warehouse equipment and technology, employee training areas, and office space. Most of the company's employees have many years of industry experience and have been with Coastal for 15-20 years. Coastal also provides custom finishing and milling services in a separate facility in Bow.



Because Coastal maintains an expansive inventory, orders can be filled quickly and accurately, regardless of quantity. With 35 tractor trailers, Coastal provides next day delivery to most of its distribution area, including all Jackson Lumber locations.

Products & Services You Can Trust.

Coastal carries only builder preferred brands that have earned their trust. When they find an innovative product that fills a need, they stock it. They understand why it works, how it works, and why it's better. Coastal maintains an extensive inventory of high-quality private label and branded products. The product categories include siding, trim, decking, railing, engineered lumber, roofing, moisture management, and more.



Featured private label brands include **Elite™ Western Red Cedar** shingles, bevel siding, and trim boards; and **Iron Woods®** tropical hardwood decking and siding.

Moisture management requirements have grown in importance and complexity in recent years. With two of the most trusted brands in the industry, **Henry®**, and **Benjamin Obdyke™**, Coastal is the most trusted distributor of, and resource for, residential and mixed-use/multi-family weatherization needs in the Northeast—from sub-slab vapor control products and a full suite of flashing tapes, from sbs-rubberized asphalt through solid-acrylics, to self-adhered, vapor-permeable sidewall and roof products.

From I-joists and rim board to treated LVL and engineered framing lumber, Coastal has a broad selection of engineered wood products to help you build smarter. One of Coastal's unique product solutions is **Triforce® Open Joist**. With the strength of a floor truss and the benefits of mechanical/HVAC workability combined with the trimmability of an I-joist, this system offers significantly reduced installation time due to its lightweight, yet strong design.

A New Innovative Siding & Trim Product

A new addition to Coastal's suite of brands, **ACRE™ from Modern-Mill** is a sustainable building material featuring the warmth and beauty of real wood with the conveniences of composites. Made from upcycled rice hulls, ACRE is easy to work with, resists water, weather, pests, and is guaranteed not to rot, crack, or splinter. It's 100% tree-free, free of phenol, formaldehyde, and adhesives, and it can be stained or painted or ordered pre-finished in 8 popular colors. Acre products are now in stock and available at all Jackson locations.

Coastal Forest Products and Jackson Lumber & Millwork have very similar core values. We both focus on premium, quality products, innovation, and superior customer service. Jackson and Coastal have enjoyed a strong and growing partnership for 40 years and we look forward to partnering with Coastal for many years to come.



See related Product Announcement on Page 1.