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Jackson LUMBER & MILLWORK

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Jacksonlumber.com

CONTRACTOR CONNECTION

Taking My Hacks



A message from Jackson Lumber & Millwork President, Mark Torrisi

Well, spring has finally made it to New England. We escaped this winter with only a modest amount of snowfall and things are starting to get very busy. As usual, activity picks up when temperatures get warmer, and things begin to dry out. Our Jackson team is putting in a lot of extra effort to keep you supplied with everything you need during this busy time. As your building materials and millwork supplier, we appreciate every opportunity you give us. We are committed to continually improve and grow in order to better serve your needs.

Unfortunately, at this point in the year, the outlook for 2024 is not what I thought it would be back in January. Mortgage interest rates have risen past 7%. Reports of slowing economic growth in the first quarter and higher-than-expected inflation mean that the Federal Reserve will not likely cut interest rates in the near term. Housing inventory remains extremely low and housing prices continue to rise

in the Northeast, but new housing starts and permits were down for the first quarter.

When it comes to the repair and remodeling market, the start to 2024 has been disappointing. The Fastmarkets R&R Index (RRI) declined 2.6% on a seasonally adjusted basis from February to March and it is down 0.7% year over year. "R&R activity has basically been stagnant for two years now, according to our data," said Fastmarkets economist Emerson Paradee. "DIY activity has been relatively weak since the pandemic DIY craze faded out in 2021."

I do remain optimistic that things will improve by the end of the year. On a positive note, the lumber and panel market has remained seasonally stable compared to the volatility we saw during 2021 and 2022.

As always, we genuinely appreciate every opportunity you give us to be your supplier. Our team is here to provide you with the best possible service and product knowledge so all of your projects will be successful. We look forward to serving you.

mtorrisi@jacksonlumber.com

Product Showcase

New Product Announcement
Porch Enclosure System Panels
From SummerSpace®
Special Order Only



Discover a world of porch perfection with the new SummerSpace® Porch Enclosure System.

Crafted with precision, the SummerSpace Porch Enclosure System blends the strength and durability of extruded aluminum frames with the elegance of two-piece powder-coated trim kits, ensuring a lasting and polished finish.

Embrace the changing seasons effortlessly. Easy-to-remove windowpanes transition the space from a bug-free sanctuary to an open retreat.

Revolutionize the porch with FlexScreen®, a scratch-resistant, weatherproof innovation that

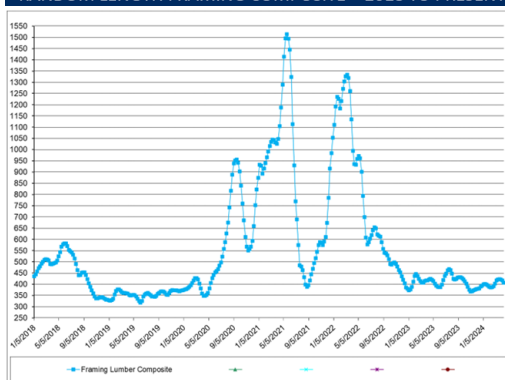
provides unobstructed views and swift cleaning. Crafted to perfection, these systems are a quintessential addition to porches, patio spaces and verandas.

Crafted to custom-fit almost any porch opening, these panels are engineered for functionality, sturdiness, and sleekness. The seamlessly connecting design of the panels guarantees you will have a swift and efficient installation process.

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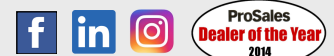
"The lumber & panel market has remained seasonally stable compared to the volatility we saw during 2021 and 2022."

RANDOM LENGTH FRAMING COMPOSITE – 2018 TO PRESENT



Inside this issue:

Product Showcase	2	Employee Spotlight	3
Cont'd from Pg. 1			
Pricing Matrix	3	Vendor Spotlight	4
Framing Lumber & Materials			
Events	3		



Product Showcase

Porch Enclosure System Panels

From SummerSpace®

Special Order Only

Continued from page 1.

SUMMERSHIELD™: EXCELLENCE IN EVERY DETAIL

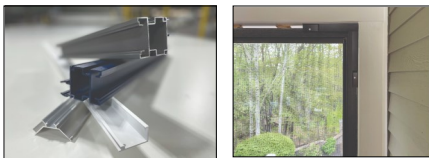
The SummerSpace industry-leading pretreatment and proprietary SummerShield™ powder coating finish surpasses AAMA 2604 specifications, including rigorous 3,000-hour salt spray testing.

This extraordinary, fade-resistant finish is available in twelve desirable low gloss, lightly textured color options.

SummerShield incorporates anti-microbial technology for an effortlessly maintained, enduring finish.

CRAFTSMANSHIP THAT ENDURES: EXTRUDED ALUMINUM ADVANTAGE

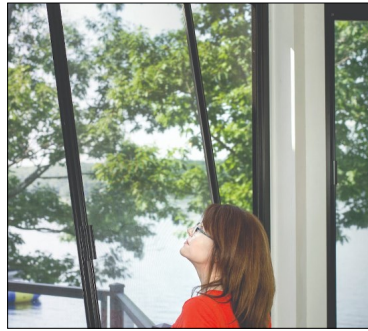
Harnessing the power of aluminum extrusion, the SummerSpace Porch Enclosure System is designed to stand the test of time. Aluminum's inherent stability, versatility, and corrosion resistance make it the perfect material for crafting intricate profiles that range from simple to sophisticated. The extruded aluminum frames not only offer remarkable strength but also remain rust-free, ensuring longevity.



A SEAMLESS FINISH: TRIM KIT ELEGANCE

Attention to detail matters. Introducing the SummerSpace two-piece aluminum powder-coated trim kit. Available in two sizes, the trim kit is the finishing touch that brings harmony to the Porch Enclosure System.

With a sleek, panel-matching low gloss finish, this trim seamlessly conceals screws and ensures a polished look both inside and out. The Geocell Phantom translucent sealant, perfectly color-matched to the panels, delivers a weatherproof seal that's as stylish as it is functional.



CUSTOMIZE YOUR COMFORT: EASY-TO-REMOVE SASHES

Adapting to the weather is a breeze with the SummerSpace Porch Enclosure System. Effortlessly convert the space into a screen enclosure on warm days. The ingenious windowpane design allows for simple removal and easy reinstallation. Elevate the comfort of the porch with ease — slide the panes out from the bottom for screen days and slide them back in to cozy up during changing weather.

PORCH ENCLOSURE SYSTEM SPECIFICATIONS:

Sliding window Panel with Transom

- Overall window panel heights including transom up to 108".
- Transom height with fixed glass 10" to 36".
- Transom height with sliding glass 14" to 36".
- Window panels have a 27" minimum width and an 96" maximum width. Narrow Matching Window Panels have a 10" minimum width and 36" maximum width.

Main Sliding Window Panel Only

- Maximum height: 72".
- Window panels have a 27" minimum width and an 96" maximum width. Narrow Matching Window Panels have a 10" minimum width and 36" maximum width.

Sliding Glass Window and Base

- Overall window panel heights including base up to 120".
- Base height with fixed glass 12" to 36".
- Base height with sliding glass 14" to 36".
- Window panels have a 27" minimum width and an 96" maximum width. Narrow Matching Window Panels have a 10" minimum width and 36" maximum width.



INNOVATIVE EXCELLENCE: FLEXSCREEN® ADVANTAGE

Crafted from spring steel coated with exterior-grade PVC, FlexScreen® frames boast unmatched durability, scratch resistance, and the ability to withstand extreme weather conditions. With a tension-based installation, the frame elegantly disappears into the screen pocket, providing unobstructed views. When it's time for cleaning, FlexScreen® can be easily removed and reinstalled in seconds.



FEATURES:

Top Vent Sliders

Enhance air circulation with the optional top vent feature. Regulate room ventilation with tempered glass slider windows.

Slender Design

Robust elements enable a sleek total panel depth measuring 2 1/2", ensuring lasting structural integrity.

Custom Control

Windowpanes feature handles that glide effortlessly up and down

Insect Control

Durable mesh screen panels shield the space from insects while providing privacy.

Tempered Safety Glass

High performance i89 Low-E Tempered Safety Glass boasts a crystal-clear appearance and exceptional light transmission.

Pricing Matrix

Stay on top of market pricing trends for Framing Lumber and Materials with our JLM Monthly Cost Index Chart below.

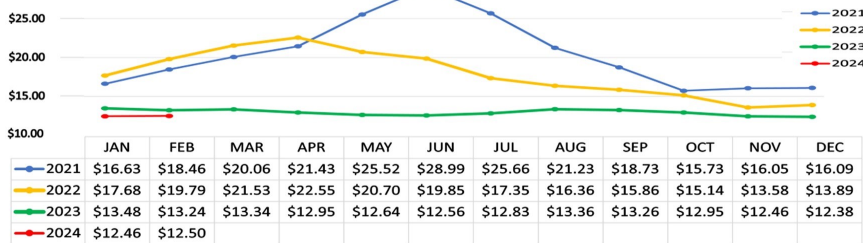


MONTHLY COST INDEX FOR FRAMING LUMBER & MATERIALS

36x24 House with a 20x20 Attached Garage (2,128 Sq. Ft.) All quotes include taxes.

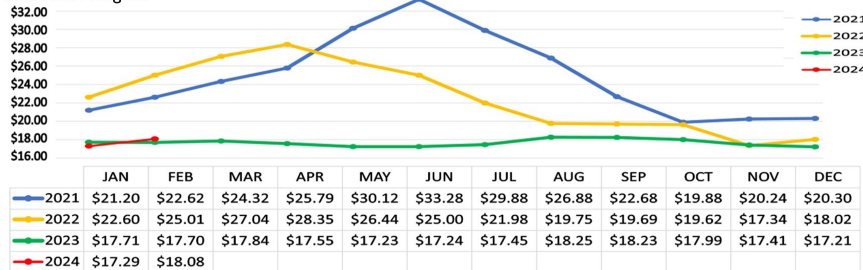
ECONOMY PRICE PER SQUARE ► QUOTE #177933

Includes: 2x6 Exterior Walls, 7/16 OSB Wall Sheathing and 1/2 Fir Roof Sheathing, 3/4" T&G OSB, Stick Framed Floor and Roof System, Double 4" Vinyl Siding, IKO Shingles and Roofing Components, Nails and Hangers.



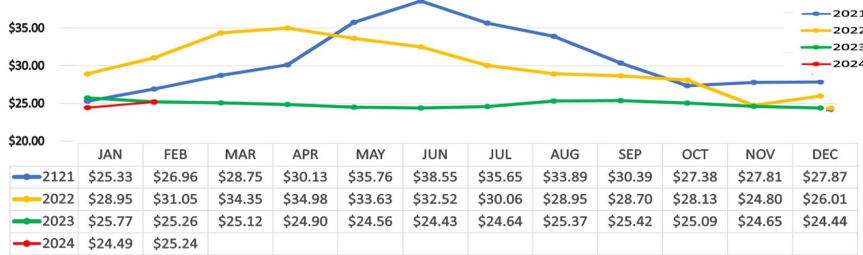
PREMIUM PRICE PER SQUARE ► QUOTE #420409

Includes: 2x6 Exterior Walls, 1/2" Zipwall & 5/8" Ziproof, Advantech Subfloor, Stick Framed Floor and Roof System, 5-1/4" Color Plus Hardie Siding, PVC Exterior Trim, IKO Cambridge Shingles and Roofing Components, Nails and Hangers.



PREMIUM PLUS PRICE PER SQUARE ► QUOTE #177944

Includes: The same specs as the premium price spec, however the floor joists are upgraded to an I Joist System.



These quotes represent current market prices and can only be used as a rough budget quote with the standard of the industry building practices. They do not include Windows, Doors, Decks, Porches, or Interior Finishes.

Events

You Are Invited!

Don't miss out on these special events we planned for you!

Dap Demo Days

Wednesday, May 1
Lawrence Store
10:00 a.m.— 2:00 p.m.

Thursday, May 2
Woburn Store
10:00 a.m.— 2:00 p.m.



DeWalt Demo Days

Thursday, May 9
Woburn Store
8:00 a.m.— noon

Tuesday, May 21
Lawrence Store
8:00 a.m.— noon

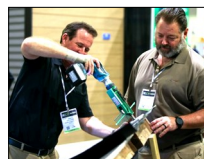


It's a Wrap!

**JLC LIVE
Bus Trip**
Providence, RI
March 22nd



There was a great turnout for the Jackson sponsored bus trip to the JLC LIVE Residential Construction show at the Providence Convention Center, the largest event in New England for builders, remodelers, contractors, and their crews.



Jackson Lumber & Millwork provided free show admission and a complimentary lunch for all of our show attendees along with free chartered bus transportation. We hope you can join us next year. Save the date for JLC LIVE 2025—Friday March 28, 2025.

JLM Employee Spotlight

Zachary Coburn

Dock Manager
Raymond

A great addition to our team, Zach Coburn has worked at Jackson for almost three years now. The 2021 Plymouth State University graduate came to Jackson armed with a degree in Business Administration with a concentration in Sports Facilities Management.

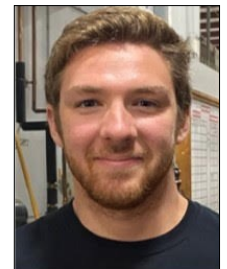
Zach started his Jackson career as the Assistant Receiver in Raymond and five months later was promoted to Lead Receiver. Just a year later, in

February 2023, Zach was promoted to his current position of Dock Manager in Raymond.

What he likes most about his current position is that no two days are the same. Each day has a different set of challenges and problems to solve. Zach looks at each situation from different angles to come up with a solution, whether it is not having enough people to finish all the truck runs or it is figuring out how certain orders can be delivered on time. A good communicator, Zach is able to let his team know what needs to be done each day for the team to be successful.

What does the future bring? Zach sees himself continuing to grow within the company and helping to better company operations.

On a personal note, Zach is an outdoor enthusiast and particularly enjoys hiking and kayaking. He credits his family for instilling in him the drive to do his absolute best in any situation. Their love and support are what motivates him to accomplish more.



Zachary Coburn on the job in Raymond.

Visit us at jacksonlumber.com



Jackson

LUMBER & MILLWORK

Jacksonlumber.com

5 CONVENIENT LOCATIONS:

AMESBURY, MA

67 Haverhill Rd.
Phone: 978-388-0366
Mon-Fri: 6:30 a.m. - 4:30 p.m.
Sat: 7:00 a.m. - 12:00 p.m.

LAWRENCE, MA

215 Market St.
Phone: 978-686-4141
Mon-Fri: 6:30 a.m. - 4:30 p.m.
Sat: 7:00 a.m. - 12:00 p.m.

RAYMOND, NH

10 Industrial Dr.
Phone: 603-895-5151
Mon-Fri: 6:30 a.m. - 4:00 p.m.

WOBURN, MA

10 Jefferson Ave.
Phone: 781-933-0057
Mon-Fri: 6:30 a.m. - 4:30 p.m.
Sat: 7:00 a.m. - 12:00 p.m.

JACKSON KITCHEN DESIGNS

NORTH ANDOVER, MA

Butcher Boy Marketplace
1093 Osgood St. (Rt. 125)
Phone: 978-685-7770
Mon-Fri: 9:00 a.m. - 5:00 p.m.
Sat: 9:00 a.m. - 3:00 p.m.
Appointments available



JLM Vendor Spotlight

MasterBrand, Inc.

Headquarters:
Jasper, Indiana

Cabinet solutions for every budget and lifestyle.



For nearly 70 years, MasterBrand has offered a comprehensive portfolio of leading residential cabinetry products for the kitchen, bathroom, and other rooms in the home. MasterBrand's stylish products, top-notch dealer network, and dedicated employees have helped make it the number one residential cabinet manufacturer in North America.

The company was founded in 1961 in Arthur, Illinois, as the Schrock Cabinet Company which specialized in handcrafted cabinetry. In 1998, Fortune Brands acquired Schrock and formed MasterBrand Cabinets which offers a variety of cabinet solutions including in-stock and special-order cabinetry lines.

Now a family of 15 leading cabinetry brands including Aristokraft, Decora, Mantra, and Schrock, MasterBrand employs over 12,000 employees in more than 20 manufacturing facilities and offices. Their products are delivered through MasterBrand's industry-leading distribution network of over 4,400 dealers, major retailers, and builders.

Ranging from standard to custom, MasterBrand products satisfy every budget and lifestyle and are available in a wide variety of designs, finishes and styles. They span the most attractive categories of the cabinets market: stock, semi-custom and premium. Each cabinetry line in the family of brands provides the same great service, product innovation, and quality that MasterBrand is known for.

Operating Strategy

MasterBrand calls its operating strategy The 4 Basics:

1. Provide fashionable products at a fair price.
2. Ship on time and complete.
3. Meet or exceed quality expectations.
4. Maintain a safe employee working environment.



The Aristokraft, Decora, Mantra, and Schrock cabinetry lines are available at Jackson Kitchen Designs. Our designers are happy to work with you and your customers to select the best options for their project, budget, and lifestyle.

Schrock offers three grades of cabinets:

Entra Series with 3–5-week lead time.

Trademark Series with 4–6-week lead time.

Boutique Series with 6–8-week lead time.

Launched in 2019, Mantra, MasterBrand's quick-ship product line, features an all-plywood box, wood dovetailed drawer boxes with full extension undermount soft close glides and soft close hinges. The Mantra lead time is 2 weeks.

2024 Design Trends:

MasterBrand is committed to providing the most up-to-date trends and cabinet solutions to ensure that you get the best, most innovative cabinet solutions in the industry. Here are results from a recent survey:

- 32% of designers include more base storage and less wall cabinets in lieu of more windows and/or open shelves.
- The top two styles in kitchen design are Soft Modern and Transitional, each taking 38% of the vote.
- 32% of designers say green is the color currently having a moment, followed by shades of blue, black, gray, and off-white.
- Beyond blue and green, designers see plum, burgundy, and vintage yellow on the horizon for bold color use.
- In looking at where color is used, perimeter cabinets with color saw the greatest increase over last year, up 15%.

- Jackson Kitchen Designs and MasterBrand -

MANTRA



Decora

Schrock



Aristokraft